



CERTIFIED PROCUREMENT PROFESSIONAL

CHOOLS CONSULTING SERVICES PVT LTD

GLOBAL PROCUREMENT AND SUPPLY CHAIN MANGEMENT FOR OIL AND GAS INDUSTRIES

Why Choose this Training Course?

Keeping up with best practice in acquiring inventory and managing it efficiently is one of the vital activities for those working in the worldwide oil and gas industry. supplier connections are exceptionally significant since the drop in oil costs is causing genuinely money related worry across the business.

It is the time for the procurement and supply chain professionals to work in a unified manner, pooling their skills and planning process, to adapt to the intricacy of the present working climate.

It has now become the paramount responsibility of the procurement and supply chain managers to handle the pressure to ensure that the operating costs of the company is under control, by making meaningful changes to their processes.

Our innovative Procurement program will outline the following:

Train the participant to re-evaluate the procurement policies in the organization to look beyond mere short-term costs.

It gives a broader prospective into global procurement policies and practices.

Hands-on proven methods and practices to make the organization more competitive in terms of procurement practices and adaptive approach to the changing environment.



PARTICIPANTS WILL TAKE AWAY THE FOLLOWING FROM THE PROGRAM

To stay in tune with the current trends and changing markets, supply chain and procurement professionals must be adaptive and receptive to the changing markets. The program brings about a clear understanding in these aspects:

- Appraisal and assessment of existing procurement strategies
- Streamlining processes for efficient and smooth running of business processes
- Adopting best practices and contemporary techniques to get desired results
- Capabilities to Build a strong and vigorous supply planning
- Managing liaison with vendors diligently
- Revise the terms and renegotiate contracts by using effective Tools and techniques

WHO IS THIS COURSE FOR?

Project Engineers/Project Managers

- Procurement Professionals
- Supply Chain Professionals
- Contract Administrators
- Unit Supervisors and contract heads



COURSE CURRICULUM

DEFINING STRATEGIC PROCUREMENT IN THE OIL AND GAS INDUSTRY

- What is world class procurement and supply management?
- Oil and Gas value chain management
- Category management strategies
- E & P total cost of ownership and asset management
- Global procurement contract risks

INTEGRATED SUPPLY CHAIN STRATEGY

- The importance of a dynamic and collaborative supply chain
- Supply Chain Modes in the Oil and Gas industry
- Demand Vs. Supply management
- Understanding Transport, Logistics and Warehousing
- Supply Chain Integration

SUPPLIER COLLABORATION AND RELATIONSHIP MANAGEMENT

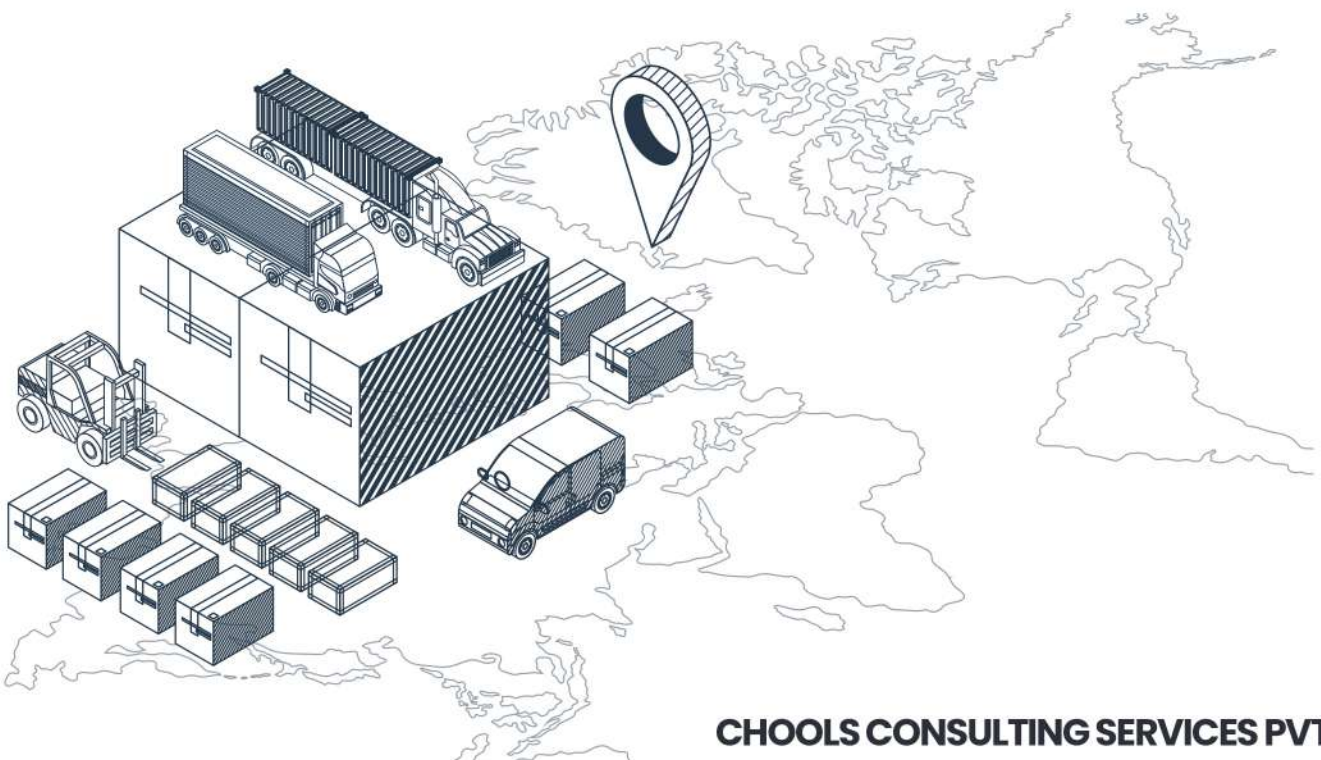
- The importance of strategic supplier relationships
- Supplier collaboration best practices
- Creating and maintaining dynamic and meaningful SLAs
- Supplier relationships – The total management process
- How to get best and sustained value from suppliers and contractors

THE “LEAN” APPROACH TO SUPPLY CHAIN MANAGEMENT

- Supplier strategy and rationalization
- Lean tools and techniques
- Understanding the lean approach in the various supply chain links
- Designing lean metrics for optimal performance
- Measuring and improving the supply chain performance

STRATEGIC CONTRACT NEGOTIATIONS

- Understanding key components of a commercial contract
- Preparing for a win/win negotiation
- Dealing with difficult suppliers
- The importance of collaborative, competitive and dynamic negotiations
- Know when and how to renegotiate a contract



OUR PRESTIGIOUS CLIENTS



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BUNGE

SHARED SERVICE

SUPPLY CHAIN EXCELLENCE - INDIA

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CONSULTING



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Web : chools.in

Email : sn@choolsgroup.com

Mobile : 74067 33363

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