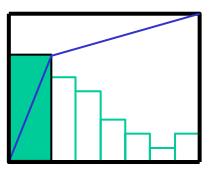
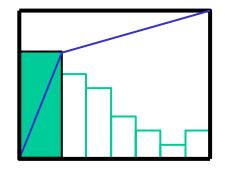
Continuous Improvement Toolkit

Pareto Analysis



Managing **Deciding & Selecting Planning & Project Management*** Pros and Cons **PDPC** Risk Importance-Urgency Mapping **RACI** Matrix **Stakeholders Analysis Break-even Analysis RAID** Logs FMEA **Cost** -Benefit Analysis PEST PERT/CPM **Activity Diagram** Force Field Analysis Fault Tree Analysis SWOT Voting Project Charter Roadmaps Pugh Matrix Gantt Chart Risk Assessment* Decision Tree **TPN** Analysis **PDCA Control Planning** Matrix Diagram **Gap** Analysis OFD Traffic Light Assessment Kaizen **Prioritization Matrix** Hoshin Kanri Kano Analysis How-How Diagram **KPIs** Lean Measures Paired Comparison Tree Diagram** Critical-to Tree Standard work **Identifying &** Capability Indices OEE **Pareto Analysis** Cause & Effect Matrix Simulation TPM Implementing RTY Descriptive Statistics MSA Mistake Proofing Solutions*** Confidence Intervals Understanding Cost of Quality Cause & Effect Probability **Distributions** ANOVA Pull Systems JIT Ergonomics **Design of Experiments** Reliability Analysis Graphical Analysis Hypothesis Testing Work Balancing Automation Regression Bottleneck Analysis Visual Management Scatter Plot Correlation Understanding **Run Charts** Multi-Vari Charts Flow Performance 5 Whys Chi-Square Test 5S **Control Charts** Value Analysis **Relations Mapping*** Benchmarking Fishbone Diagram SMED Wastes Analysis Sampling TRIZ*** Process Redesign Brainstorming Focus groups Time Value Map **Interviews** Analogy SCAMPER*** IDEF0 Nominal Group Technique SIPOC Photography Mind Mapping* Value Stream Mapping **Check Sheets** Attribute Analysis Flow Process Chart Process Mapping Affinity Diagram **Measles Charts** Surveys Visioning Flowcharting Service Blueprints Lateral Thinking **Data** Critical Incident Technique Collection Creating Ideas** **Designing & Analyzing Processes Observations**

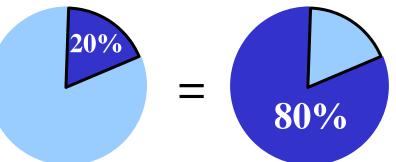
- □ Used when there are many problems and you want to focus on the most significant.
- Helps to focus efforts on the problems that offer the greatest potential for improvement.



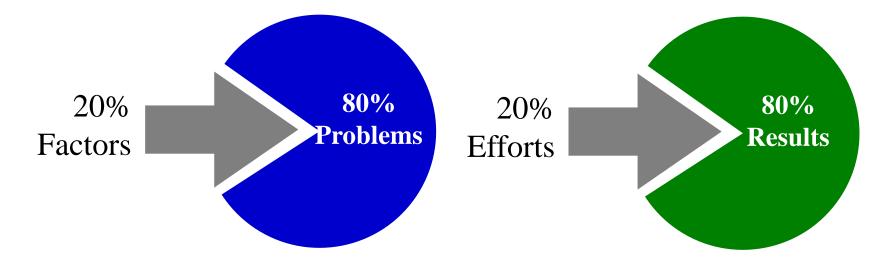
- □ When managers discover process problems that need to be addressed, they have to decide which should be attacked first.
- Vilfredo Pareto proposed that most of an activity is caused by relatively few of its factors.
- Pareto Principle states that 80% of the issues are the result of 20% percent of the causes.

- □ Pareto's concept, called the 80-20 rule.
- □ 80% of the problems is caused by 20% of the factors.
- By concentrating on the 20% of the factors, "the vital few", managers can attack 80% of the problem.
- Of course, the exact percentages vary with each situation, but inevitably relatively few factors cause most of the performance shortfall.

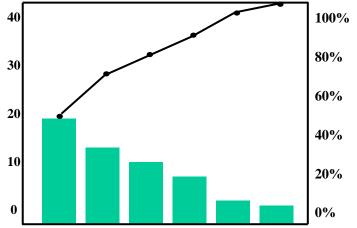
A Vital Few and Trivial Many Rule



- □ In a restaurant, the problem could be customer complaints and the factor could be an impolite waiter.
- □ For a manufacturer, the problem could be product defects and a factor could be a missing part.

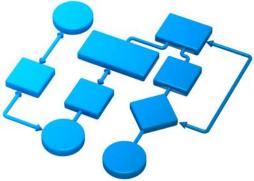


- □ The few vital factors can be identified with a **Pareto chart**.
- The factors are plotted in decreasing order of frequency along the horizontal axis.
- The chart has two vertical axes, the one on the left showing frequency and the one on the right showing the cumulative percentage of frequency.
- The cumulative frequency curve identifies the vital few factors that deserve immediate attention.



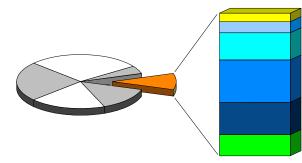
Approach:

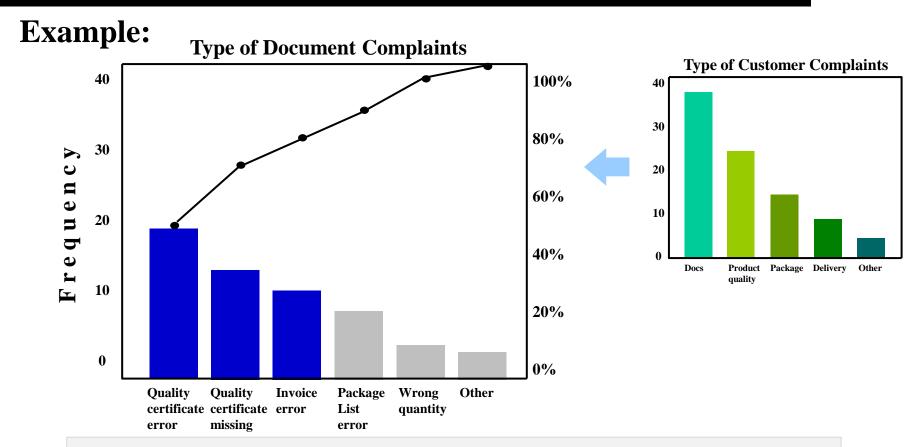
- Define the problem.
- Decide what measurement is appropriate (frequency, quantity, cost, ..).
- □ Identify the possible factors (e.g. C&E diagram).
- Collect then record the data.
- Construct and label bars for each factor.
- □ Calculate the percentage for each factor.
- □ Sort the bars in descending order.
- Draw a right vertical axis & label it with percentages.
- □ Calculate and draw cumulative sums (using dots).
- □ Connect the dots (The last dot should reach 100 %).



Hints:

- □ Pareto charts are frequency plots for categorical data.
- □ You should be thinking critical few all the time:
 - Which are the critical few customer wants and needs?
 - Which are the critical few measures?
 - Which are the critical causes?
- □ Use the "Other category" when there are lots of very small categories that are not of interest.
- Some applications can produce separate charts for different categories (e.g. different failure types across several location, departments, machines, etc.).





The Pareto chart shows that these three problems if rectified will account for almost 80% of the complaints.

Example:

