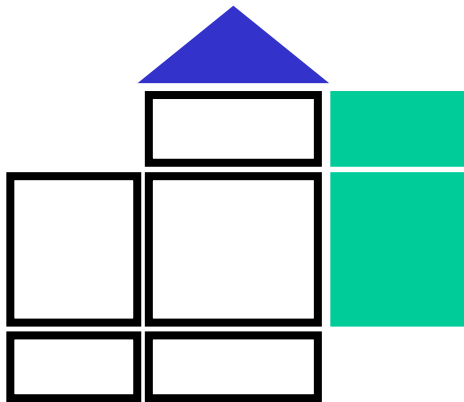


# Continuous Improvement Toolkit

## Quality Function Deployment (QFD)



**Managing Risk**

PDPC  
FMEA RAID Logs  
Fault Tree Analysis  
Risk Assessment\*  
Traffic Light Assessment

**Deciding & Selecting**

Pros and Cons  
Break-even Analysis  
Force Field Analysis  
Decision Tree  
QFD  
Kano Analysis  
Critical-to Tree  
Pugh Matrix  
Matrix Diagram  
Prioritization Matrix  
Paired Comparison  
Cause & Effect Matrix

**Planning & Project Management\***

Importance-Urgency Mapping  
Cost -Benefit Analysis  
Voting  
SWOT  
TPN Analysis  
PDCA  
Control Planning  
Gap Analysis  
Roadmaps  
Project Charter  
Gantt Chart  
Hoshin Kanri  
Kaizen  
How-How Diagram  
Standard work

Lean Measures  
OEE  
MSA  
RTY  
Descriptive Statistics  
Cost of Quality  
Reliability Analysis

KPIs  
Confidence Intervals  
ANOVA  
Hypothesis Testing  
Scatter Plot  
Correlation  
5 Whys  
Chi-Square Test  
Fishbone Diagram  
Brainstorming  
Analogy  
SCAMPER\*\*\*  
Mind Mapping\*  
Affinity Diagram  
Attribute Analysis

**Understanding Cause & Effect**

Pareto Analysis  
Design of Experiments  
Regression  
Multi-Vari Charts  
Relations Mapping\*  
TRIZ\*\*\*

**Identifying & Implementing Solutions\*\*\***

Simulation  
TPM  
Mistake Proofing  
Pull Systems  
JIT  
Ergonomics  
Work Balancing  
Automation  
Bottleneck Analysis  
Visual Management  
Flow  
Value Analysis  
5S  
Wastes Analysis  
SMED  
Time Value Map  
Process Redesign

**Understanding Performance**

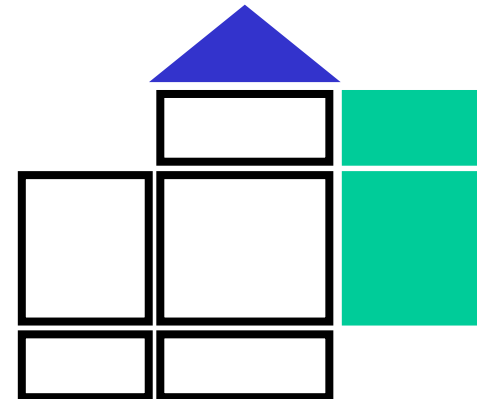
Benchmarking  
Focus groups  
Photography  
Measles Charts  
Data Collection  
Critical Incident Technique  
Observations

Run Charts  
Control Charts  
Sampling  
Interviews  
Check Sheets  
Surveys  
Lateral Thinking  
Visioning  
Creating Ideas\*\*

Visual Management  
5S  
Value Stream Mapping  
SIPOC  
Flow Process Chart  
Process Mapping  
Flowcharting  
Service Blueprints  
Designing & Analyzing Processes

# - Quality Function Deployment

- ❑ A methodology for taking the Voice of the Customer.
- ❑ Used to translate customer requirements into product specifications or design parameters.
- ❑ A prerequisite to QFD is Market Research.
- ❑ Requires cross functional team effort, bringing together the skills of:
  - Marketing.
  - Development.
  - Manufacturing.



# - Quality Function Deployment

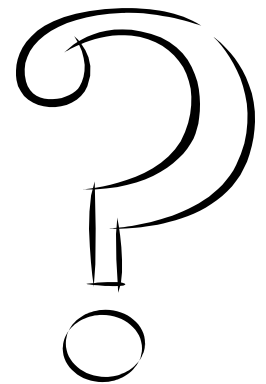
- ❑ Used mainly by manufacturing companies and by some service companies.
- ❑ Used to refine existing processes.
- ❑ **Engineering** uses it to focus on significant product or service design features.
- ❑ **Marketing** uses it to determine marketing strategies.
- ❑ **Operation** uses it to identify the processes that are crucial to improving quality.



# - Quality Function Deployment

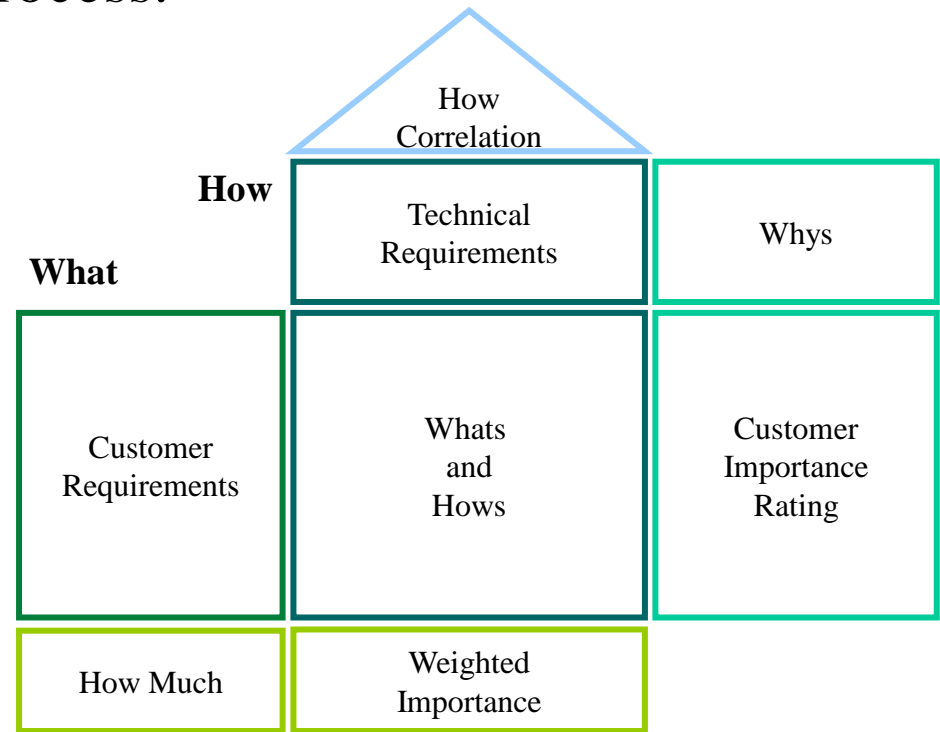
## It Answers:

- ❑ What do our customers need and want (**VOC**)?
- ❑ How well are we doing relative to our competitors (**CA**)?
- ❑ What technical measures relate to our customers' needs (**VOE**)?
- ❑ What are the relationships between the voice of the customer and the voice of the engineer (**Correlations**)?
- ❑ How does our service or product performance compare to that of our competition (**Technical Comparison**)?
- ❑ What are the potential technical **Trade-offs**?



# - Quality Function Deployment

- Consists of matrices that analyze data sets according to the objective of the QFD process.



# - Quality Function Deployment

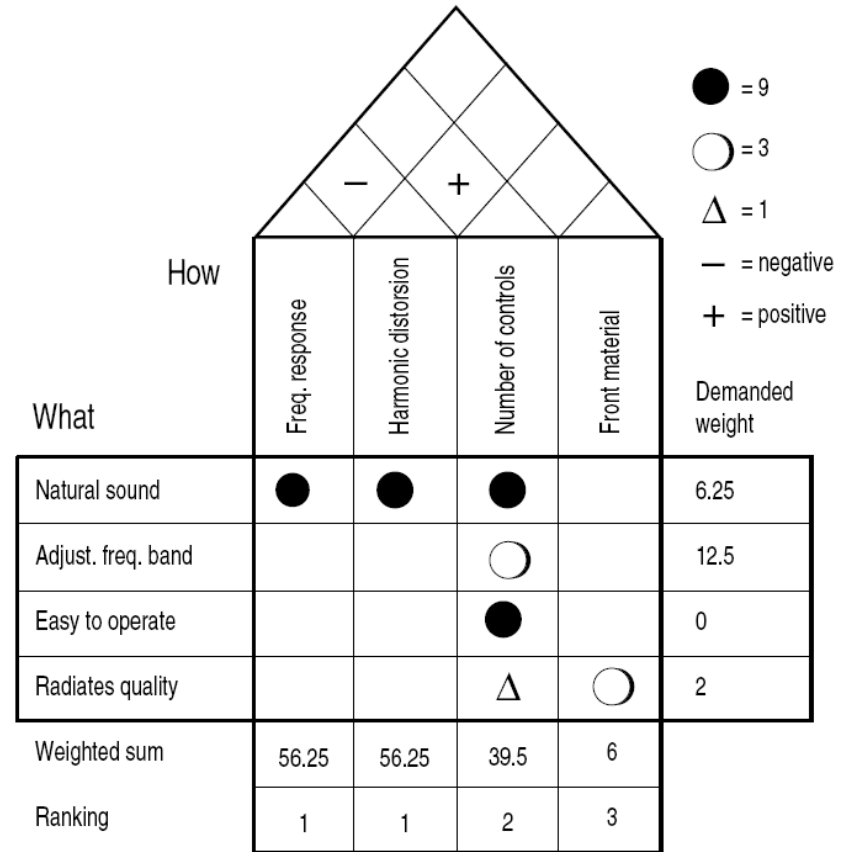
- Typically you have customer and technical requirements.
- Weighted scores are assigned based on the market research information collected.

Customer requirements \ Technical requirements		Direction of Optimisation				
		↑	↑	↓	↓	↑
Customer requirements	Importance to customer	Surface of nozzle	Power (depression)	Size of vacuum cleaner	Weight of vacuum cleaner	Filter bag volume
Low weight	3			△	⊙	
Easy handling/cleaning	3	○		○		○
Quiet operation	4					
Saving energy	2	○	⊙			
Good dirt pickup	4		⊙			
Fast cleaning	3	⊙	⊙			⊙
Small size	3			⊙	△	
Reliable product	3					○
Multi-functionality	0			○		
Importance Weighting		42	81	39	30	45

⊙ Factor 9   ○ Factor 3   △ Factor 1

# - Quality Function Deployment

- At the centre is the interaction matrix.
- At the roof, the interaction between design parameters are indicated.





# - Quality Function Deployment

